

RESUMES



MICHAEL JEPPESEN, SIOR, CCIM, LEED AP

Michael Jeppesen serves as President and Managing Broker of IPG Commercial Real Estate (IPG). He relocated to Salt Lake City in 1992 to work as an industrial specialist with CB Commercial (CBRE). In 2005 Michael started IPG in order to provide laser focus to industrial owners and tenants. Michael has vast experience with large portfolio asset management, development consultation, leasing and disposition.

Mr. Jeppesen is both the 2014, 2015 and 2019 SIOR Broker of the Year and the 2013 and 2016 CCIM Industrial Broker of the Year. In 2017 Michael served as SIOR Northwest Region Director (Washington, Oregon, Idaho, Alaska, Utah) and in 2014 Michael served as SIOR National Independent Brokerage Group (IBG) Committee Chair. Michael has also served as past president for the Utah chapters of SIOR and CCIM.

PROFESSIONAL AFFILIATIONS

- CCIM & SIOR Designee
- CCIM Chapter Board Member 2004-2011
- CCIM Institute Regional VP 2011
- CCIM Chapter President 2008
- SIOR Chapter President 2013
- SIOR National IBG Chairperson 2014
- SIOR NW Region Director 2017
- LEED AP- USGBC

ACHIEVEMENTS

- SIOR Broker of the Year 2019
- CCIM Largest Industrial Lease Transaction 2019
- SIOR Broker of the Year 2015
- SIOR Broker of the Year 2014
- CCIM Industrial Broker of the Year 2013 & 2016
- CCIM Industrial Broker of the Year Finalist 2012
- IPG Top Producer 2005-2016
- Utah CCIM of the Year 2008
- #2 Industrial Broker in CB Richard Ellis Salt Lake City Office 1996-2004

MAJOR CLIENTS

- Delaware Lincoln Financial
- Prudential Realty Group
- General Electric Company
- IDI
- Prologis
- First Industrial
- Principal Capital
- Albertsons
- Alumax
- Business Properties Trust
- Dana Corporation
- International Paper
- Ultradent Products
- Mygrant Glass
- Sprint Telecommunications
- State of Utah

SIGNIFICANT TRANSACTIONS

- Holualoa Portfolio 2,000,000 SF
- Post Brands 900,000 SF
- Dana Building 360,000 SF
- PM Realty Advisors 330,000 SF
- International Paper 277,000 SF
- Broadbent Business Park/Redwood 198,000 SF
- Southern Ave 130,267 SF
- Decker Business Center 190,000 SF
- Airport Park 148,000 SF
- Westview Business Center 117,543 SF
- Landmark at Salt Lake City 450 acres
- UPS Megasorting Facility 158 acres
- Legacy Industrial Park 120 acres

DEVELOPMENT TRANSACTIONS

- Industrial Development International 403,000 SF
- Western Properties 300,000 SF
- Sanborn Development 100,000 SF
- RJF Company LTD 117,000 SF
- Kenner Associates 90,000 SF
- Parkway Partners 90,000 SF

PORTFOLIO LEASING

- IDI 574,838 SF
- Westlakes 348,000 SF
- Prudential Advisors 244,000 SF
- Principal Capital 206,000 SF
- Decker Business Center 190,000 SF
- Westview Business Center 117,000 SF

EDUCATION

- Boise State University, Boise, ID
- CCIM Designee, San Antonio, TX
- SIOR Designee, Salt Lake City, UT
- LEED Accredited Professional, Salt Lake City, UT
- Broker's License, Salt Lake City, UT